

TRANSHIPMENT ANALYSIS
 BILLINGS DMA 754
 TOTAL STORES IN DMA = 162
 MAJOR DIRECT RETAIL SUPPLIERS

2040643485

CUSTOMER	CUSTOMER NO.	TYPE	% RETAIL VOLUME	PRIMARY SUPPLD STORES	P & S SUPPLD STORES	PRIMARY STORES	P & S STORES	CITY	STATE
- ASSOC FOOD STRS INC	2506001	WHLS	30.9	63	65	80	84	BILLINGS	MT
- RYANS INC	2520000	WHLS	27.1	29	30	52	54	BILLINGS	MT
X BUTTNEY FOOD & DRUG	4337202	DRET	10.4	8	8	41	42	GREAT FALLS	MT
- SERVICE CANDY CO	2516001	DIST	7.9	21	38	21	38	BILLINGS	MT
X BIG HORN WHLSE	4922801	WHLS	4.1	6	9	9	15	CODY	WY
- SERVICE DIST INC	2570002	DIST	3.1	6	8	6	8	LIVINGSTON	MT
X ALBERTSONS DIST CTR	4345600	DRET	3.0	2	2	66	66	NORTH SALT LAKE	UT
X ASSOC FOOD STORES	2556001	WHLS	1.9	5	5	97	100	HELENA	MT
- GIERKE DISTRIBUTING	2500600	DIST	1.9	4	12	6	15	MILES CITY	MT
X RYANS INC	2520001	WHLS	1.8	1	1	42	46	GREAT FALLS	MT
X MCCLANE N W GROC DIST	4662201	WHLS	1.6	3	3	1063	1106	TACOMA	WA
X NELSON CADDY	4922101	DIST	1.6	2	7	3	11	CODY	WY
X F T REYNOLDS CO	2538100	DIST	1.5	1	1	6	9	GLEN DIVE	MT
X FEIST WATSON ENTERPR	2586001	DIST	1.3	1	1	52	84	MISSOULA	MT
X AMCON DIST CASPER	4910501	DIST	.6	3	3	36	59	CASPER	WY
X CORE MARK DIST INC	4643615	DIST	.4	2	2	202	268	SALT LAKE CITY	UT
X GORDONS WHLSE CO	1434001	DIST	.4	2	2	564	620	DES MOINES	IA
X MCC L P-COLUMBUS DIV	2317700	DIST	.4	1	1	184	198	COLUMBUS	MS
X CORE MARK DIST INC	4643611	DIST	.3	1	1	256	301	SPOKANE	WA
X NODAK DIST INC	3367500	DIST	.1	0	1	45	63	MINOT	ND
TOTAL			100.3	161	200	2831	3187		

TRANSSHIPMENT ANALYSIS
 RETAIL STORES FOR 4 SCENARIOS BY CUSTOMER
 FOR BILLINGS DMA: 756

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CUSTOMER	SCENARIO	P & S STORES	CFW	CFW SUPLD
ALBERTSONS DIST CTR	R:IN S:OUT	2	1110	1110
	R:OUT S:OUT	64	39370	37596
*TOTAL CUSTNAME ALBERTSONS DIST CTR		66	40480	38706
AMCON DIST-CASPER	R:IN S:OUT	3	225	225
	R:OUT S:OUT	56	17035	9090
*TOTAL CUSTNAME AMCON DIST-CASPER		59	17260	9315
—ASSOC FOOD STORES	R:IN S:OUT	5	725	691
	R:OUT S:OUT	95	13120	12049
*TOTAL CUSTNAME ASSOC FOOD STORES		100	13845	12740
ASSOC FOOD STRS INC	R:IN S:IN	65	12170	11457
	R:OUT S:IN	19	5175	4301
*TOTAL CUSTNAME ASSOC FOOD STRS INC		84	17345	15758
BIG HORN WHLSE	R:IN S:IN	9	2005	1509
	R:OUT S:IN	6	810	563
*TOTAL CUSTNAME BIG HORN WHLSE		15	2815	2072
BUTTREY FOOD & DRUG	R:IN S:OUT	8	4095	3867
	R:OUT S:OUT	34	20425	19327
*TOTAL CUSTNAME BUTTREY FOOD & DRUG		42	24520	23194
CORE MARK DIST INC	R:IN S:OUT	3	275	246
	R:OUT S:OUT	566	121435	67655
*TOTAL CUSTNAME CORE MARK DIST INC		569	121710	67901

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CUSTOMER	SCENARIO	P & S STORES	CPW	CPW SUPLD
F T REYNOLDS CO	R:IN S:OUT	1	600	540
	R:OUT S:OUT	8	2520	2051
*TOTAL CUSTNAME F T REYNOLDS CO		9	3120	2591
FEIST WATSON ENTERPR	R:IN S:OUT	1	500	500
	R:OUT S:OUT	83	20890	13080
*TOTAL CUSTNAME FEIST WATSON ENTERPR		84	21390	13580
GIERKE DISTRIBUTING	R:IN S:IN	12	2580	696
	R:OUT S:IN	3	300	191
*TOTAL CUSTNAME GIERKE DISTRIBUTING		15	2880	887
GORDONS WHLSE CO	R:IN S:OUT	2	140	136
	R:OUT S:OUT	618	84875	74902
*TOTAL CUSTNAME GORDONS WHLSE CO		620	85015	75038
MCLANE N W GROC DIST	R:IN S:OUT	3	595	594
	R:OUT S:OUT	1103	203335	194403
*TOTAL CUSTNAME MCLANE N W GROC DIST		1106	203930	194997
NCC L P-COLUMBUS DIV	R:IN S:OUT	1	130	130
	R:OUT S:OUT	197	50525	48760
*TOTAL CUSTNAME NCC L P-COLUMBUS DIV		198	50655	48890
NELSON CADDY	R:IN S:IN	7	2665	579
	R:OUT S:IN	4	1310	166
*TOTAL CUSTNAME NELSON CADDY		11	3975	745

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CUSTOMER	SCENARIO	P & S STORES	CPW	CPW SUPLD
NODAK DIST INC	R:IN S:OUT	1	60	30
	R:OUT S:OUT	62	11310	9005
*TOTAL CUSTNAME NODAK DIST INC		63	11370	9035
RYANS INC	R:IN S:IN	30	11275	10044
	R:IN S:OUT	1	665	665
	R:OUT S:IN	24	9525	8834
	R:OUT S:OUT	45	14170	11959
*TOTAL CUSTNAME RYANS INC		100	35635	31502
SERVICE CANDY CO	R:IN S:IN	38	9115	2936
SERVICE DIST INC	R:IN S:IN	8	1675	1132
TOTAL		3187	666735	551019